



Consolidated Financial Statements

Mount Allison University

April 30, 2018



Contents

	Page
Statement of management responsibility	1
Independent auditors' report	2-3
Consolidated statement of financial position	4
Consolidated statement of operations	5
Consolidated statement of changes in net assets	6
Consolidated statement of cash flows	7
Notes to the consolidated financial statements	8-20
Schedule of operating funds, restricted funds and net assets invested in capital assets	21
Schedule of general, ancillary and special program operating funds	22
Schedule of research, special purpose and endowment expendable funds	23



STATEMENT OF MANAGEMENT RESPONSIBILITY

The administration of the University is responsible for the preparation of the consolidated financial statements and the notes to the consolidated financial statements.

The administration has prepared the consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations as issued by the Chartered Professional Accountants of Canada. In order to achieve the objective of fair presentation in all material respects, the use of reasonable estimates and judgements were employed. The administration believes that the consolidated financial statements present fairly the University's financial position as at April 30, 2018 and the results of its operations for the year then ended.

In fulfilling its responsibilities and recognizing the limits inherent in all systems, the administration has developed and maintains a system of internal control designed to provide reasonable assurance that University assets are safeguarded from loss and that the accounting records are a reliable basis for the preparation of consolidation financial statements.

The Board of Regents is responsible for ensuring that administration fulfills its responsibilities for financial reporting and is ultimately responsible for reviewing and approving the consolidated financial statements. The Board carries out its responsibility for review of the consolidated financial statements principally through the Audit Committee. All of the members of the Audit Committee are independent, i.e., not officers or employees of the University. The Audit Committee meets regularly with administration and with the external auditors to discuss the planning and results of audit examinations and financial reporting matters. The external auditors have full access to the Audit Committee with and without the presence of administration.

The consolidated financial statements for the year ended April 30, 2018 have been reported on by Grant Thornton, LLP, Chartered Professional Accountants, the independent auditors appointed by the Board of Regents. The independent auditors' report outlines the scope of their audit and their opinion on the consolidated financial statements.

Dr. Robert Campbell, CM
President and Vice-Chancellor
June 30, 2018

Robert Inglis, CPA, CA
Vice-President, Finance and Administration
October 19, 2018

Independent auditor's report

Grant Thornton LLP
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To the Chair and members of the Board of Regents of
Mount Allison University

We have audited the accompanying consolidated financial statements of Mount Allison University which comprise the consolidated statement of financial position as at April 30, 2018, the consolidated statements of operations, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the University's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Mount Allison University as at April 30, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Other matters

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements of Mount Allison University taken as a whole. The supplementary information included in the Schedules is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

The logo for Grant Thornton LLP, featuring the company name in a stylized, cursive script font.

Halifax, Canada
October 19, 2018

Chartered Professional Accountants
Licensed Public Accountants

Mount Allison University

Consolidated statement of financial position

As at April 30

2018

2017

Assets

Current

Cash and cash equivalents (note 3)	\$ 7,970,791	\$ 12,603,465
Accounts receivable (note 4)	3,991,785	3,791,545
Prepaid expenses and inventory	<u>1,227,927</u>	<u>1,299,133</u>
	<u>13,190,503</u>	<u>17,694,143</u>

Long term

Investments (note 5)	187,926,135	182,209,470
Capital assets (note 6)	126,071,215	112,631,609
Employee future benefit asset (note 9)	<u>3,648,278</u>	<u>3,734,440</u>
	<u>317,645,628</u>	<u>298,575,519</u>
	<u>\$ 330,836,131</u>	<u>\$ 316,269,662</u>

Liabilities

Current

Accounts payable and accrued liabilities (note 8)	\$ 9,961,691	\$ 6,846,832
Deferred income	<u>1,294,799</u>	<u>1,073,886</u>
	11,256,490	7,920,718

Long term

Employee future benefit obligation (note 9)	<u>1,636,858</u>	<u>1,581,628</u>
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Deferred contributions

Related to capital assets (note 10)	67,848,019	62,949,065
Related to restricted and endowed funds (note 11)	<u>12,870,468</u>	<u>14,483,563</u>
	<u>80,718,487</u>	<u>77,432,628</u>

Net assets (deficit)

Invested in capital assets	50,381,083	47,681,462
Restricted for endowment purposes (note 12)	177,690,367	172,030,391
Restricted for employee future benefit obligation	3,404,514	3,496,200
Internally restricted	5,754,532	6,138,650
Unrestricted	<u>(6,200)</u>	<u>(12,015)</u>
	<u>237,224,296</u>	<u>229,334,688</u>
	<u>\$ 330,836,131</u>	<u>\$ 316,269,662</u>

Commitments (note 14)

Contingent liabilities (note 15)

Mount Allison University

Consolidated statement of operations

Year ended April 30

2018

2017

Schedule 1

Revenues

Government grants - provincial	\$ 22,558,243	\$ 22,017,368
Government grants - federal	3,339,042	3,083,583
Student fees	29,720,953	30,572,417
Bequests and donations	2,102,836	1,600,453
Non-government grants	979,134	930,572
Bookstore and conference income	2,409,009	2,194,514
Investment income	7,351,655	13,511,848
Trust income	260,667	346,783
Other income	1,641,226	1,730,262
Amortization of deferred capital contributions	<u>2,920,630</u>	<u>2,821,533</u>
	<u>73,283,395</u>	<u>78,809,333</u>

Expenses

Academic departments	29,104,776	28,660,584
Library	2,943,622	2,530,235
Computing services	2,134,605	2,130,800
Administrative and general services	8,951,190	8,534,171
Physical plant	9,362,133	9,212,792
Student services	7,948,305	7,692,670
Ancillary services	5,590,219	6,247,777
Amortization of capital assets	<u>4,815,538</u>	<u>4,839,931</u>
	<u>70,850,388</u>	<u>69,848,960</u>

Revenues over expenses	<u>2,433,007</u>	<u>8,960,373</u>
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Invested in capital assets	2,699,621	2,324,338
(Decrease) increase in internally restricted endowments	(61,710)	6,323,936
Increase in net assets restricted for employee future benefit obligation	173,399	379,400
Decrease in internally restricted net assets	<u>(384,118)</u>	<u>(59,307)</u>
	<u>2,427,192</u>	<u>8,968,367</u>

Change in unrestricted net assets	\$ <u>5,815</u>	\$ <u>(7,994)</u>
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Mount Allison University

Consolidated statement of changes in net assets

Year ended April 30

	General, Ancillary and Special Program Operating Funds 2018	Research, Special Purpose and Endowment Expendable Funds 2018	Net Assets Invested in Capital Assets 2018	Net Assets Restricted for Endowment Purposes 2018	Total 2018	Total 2017
Net assets, beginning of year	\$ 3,484,185	\$ 6,138,650	\$ 47,681,462	\$ 172,030,391	\$ 229,334,688	\$ 204,508,452
Revenues over expenses (expenses over revenues)	4,278,283	49,632	(1,894,908)		2,433,007	8,960,373
Endowed donations				6,743,082	6,743,082	1,262,416
(Deficiency)/excess of investment earnings over endowment spending on externally restricted endowments				(1,021,396)	(1,021,396)	12,019,364
Employee future benefit remeasurements and other items	(265,085)				(265,085)	2,584,083
	<u>4,013,198</u>	<u>49,632</u>	<u>(1,894,908)</u>	<u>5,721,686</u>	<u>7,889,608</u>	<u>24,826,236</u>
Transfers (to) from other funds arising from policy or approved as part of the budget	3,397,021	(3,397,021)				
(Deficiency)/excess of investment earnings over endowment spending on internally restricted endowments	(1,919,763)	2,596,254		(676,491)		
Contract research overhead support and research grants	(338,415)	338,415				
Donations and fundraising	(803,389)	214,061		589,328		
Capital construction projects	(4,442,594)	(151,935)	4,594,529			
Other	8,071	(33,524)		25,453		
Transfers (to) from other funds	<u>(4,099,069)</u>	<u>(433,750)</u>	<u>4,594,529</u>	<u>(61,710)</u>		
Change in net assets	<u>(85,871)</u>	<u>(384,118)</u>	<u>2,699,621</u>	<u>5,659,976</u>	<u>7,889,608</u>	<u>24,826,236</u>
Net assets, end of year	<u>\$ 3,398,314</u>	<u>\$ 5,754,532</u>	<u>\$ 50,381,083</u>	<u>\$ 177,690,367</u>	<u>\$ 237,224,296</u>	<u>\$ 229,334,688</u>
Components of net assets (deficit)						
Invested in capital assets	\$	\$	\$ 50,381,083	\$	\$ 50,381,083	\$ 47,681,462
Restricted for endowment purposes				177,690,367	177,690,367	172,030,391
Restricted for employee future benefit obligation	3,404,514				3,404,514	3,496,200
Internally restricted		5,754,532			5,754,532	6,138,650
Unrestricted	<u>(6,200)</u>				<u>(6,200)</u>	<u>(12,015)</u>
	<u>\$ 3,398,314</u>	<u>\$ 5,754,532</u>	<u>\$ 50,381,083</u>	<u>\$ 177,690,367</u>	<u>\$ 237,224,296</u>	<u>\$ 229,334,688</u>

Mount Allison University

Consolidated statement of cash flows

Year ended April 30

2018

2017

Operating

Revenues over expenses	\$ 2,433,007	\$ 8,960,373
Amortization of deferred contributions	(2,920,630)	(2,821,533)
Unrealized gain on investments	(1,292,777)	(11,535,759)
Amortization of capital assets	4,815,538	4,839,931
Change in employee future benefit obligation	(123,693)	(360,343)
Change in non-cash operating working capital	<u>3,206,738</u>	<u>(1,892,760)</u>
	6,118,183	(2,810,091)

Contributions related to research and operations Deferred (earned) during the year	<u>333,281</u>	<u>(110,837)</u>
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Net cash provided by (used in) operating activities 6,451,464 (2,920,928)

Financing

Contributions related to special purpose fund and endowment expendable funds deferred during the year	(1,946,376)	2,145,678
Contributions related to capital assets deferred during the year	7,819,584	3,875,209
Endowed restricted donations	<u>6,743,082</u>	<u>1,262,416</u>

Net cash provided by financing activities 12,616,290 7,283,303

Investing

Purchase of capital assets	(18,255,144)	(8,068,328)
(Deficiency)/excess of investment earnings over endowment spending on externally restricted endowments	(1,021,396)	12,019,364
Net purchase of investments	<u>(4,423,888)</u>	<u>(8,363,523)</u>

Net cash used in investing activities (23,700,428) (4,412,487)

Net decrease in cash (4,632,674) (50,112)

Cash and cash equivalents, beginning of year 12,603,465 12,653,577

Cash and cash equivalents, end of year \$ 7,970,791 \$ 12,603,465

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

1. Purpose of the organization

Mount Allison University (the "University") operates under the authority of the *Mount Allison University Act*, 1993, a special act of the Legislative Assembly of the Province of New Brunswick. The University is dedicated to providing a rigorous liberal education of high quality primarily to undergraduate students in a co-educational, intimate, residential environment. The University is a charitable organization and, under the provisions of section 149 of the Income Tax Act, is exempt from paying income taxes.

2. Significant accounting policies

Basis of accounting

These consolidated financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the Chartered Professional Accountants Canada Handbook.

Use of estimates and judgments

The preparation of consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Actual amounts could differ from those estimates. The areas that are most subject to estimation and judgment include the amortization periods for capital assets, the accounts receivable allowance for doubtful accounts, and actuarial assumptions used to estimate employee future benefit obligation and the fair value measurement of investments.

Fund accounting

University accounts are maintained in accordance with the principles of fund accounting. This method ensures observance of restrictions, if any, on the use of University resources by maintaining separate accounts for each fund. Contributions that have limitations placed on their use by parties external to the University are classified as restricted funds.

The following provides a brief description of each fund group:

The General Operating Fund includes academic, administrative, and other operating activities within the primary teaching and research functions of the University which are funded by student fees, government grants and other revenue.

The Ancillary Operating Fund accounts for the provision of services of a revenue producing nature which are outside the primary University function of teaching and research. These include bookstore, residence, dining, University merchandise sales, and conference services. Expenses reported in ancillary operations include direct costs as well as an apportionment of administrative and overhead costs of the University.

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

2. Significant accounting policies (continued)

Fund accounting (continued)

The Special Program Operating Fund includes the Meighen Centre, the Purdy Crawford Teaching Centre and the University Advancement department. Unrestricted donations and the income on internally restricted and unrestricted endowments are also recorded here as revenue and then appropriated for special purposes.

The Endowment Principal Fund reflects the total resources which have been endowed, either by terms imposed by the benefactor or by the University.

The Endowment Expendable Fund accounts for investment income earned on the endowment principal that has been spent on restricted purposes. It also accounts for income on internally restricted and unrestricted endowments which is reported in the Special Program Operating Fund and then transferred to the Endowment Expendable Fund. The unexpended portion of the prior year's spending allocation from externally restricted funds is recorded as either a deferred contribution and available for spending in future years or is added to the endowment principal. The Endowment Expendable Fund balance is comprised of the unexpended portion of internally restricted funds.

The Research Fund accounts for the expenditure of externally restricted contributions which have been received by the University from organizations or granting agencies and spent on research projects. It also accounts for funds appropriated from operating funds for research purposes. Unspent externally restricted contributions are recorded as deferred contributions on the consolidated statement of financial position. The Research Fund balance represents unspent internally restricted funds.

The Special Purpose Fund accounts for the expenditure of externally restricted contributions not related to research or endowment purposes. It also accounts for internally restricted funds appropriated from operating funds for special purposes. Unspent externally restricted funds are recorded as deferred contributions. The Special Purpose Fund balance represents unspent internally restricted funds.

The Capital Asset Fund accounts for the amortization of capital assets and the amortization of any externally restricted contributions received to fund those assets. The fund balance consists of unamortized capital assets which were financed with operating or ancillary operating funds.

Revenue recognition

The University follows the deferral method of accounting for contributions, which include donations and government grants.

Unrestricted contributions are recognized as revenue of the Operating Fund when received or receivable if the receivable amount can be reasonably estimated and collection is reasonably assured.

Externally restricted endowment contributions and the portion of income earned on externally restricted endowments are recognized as direct increases in net assets in the Endowment Principal Fund.

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

2. Significant accounting policies (continued)

Revenue recognition (continued)

Contributions which are externally restricted but are not endowed are recognized as revenue of the appropriate restricted fund as it is earned. Unspent balances are recorded as deferred contributions on the consolidated statement of financial position and recognized as revenue in the year in which the related expenses are recognized.

Contributions of materials and services are not recorded.

Contributions of cash or cash equivalents restricted for capital assets are deferred and amortized on the same basis as the related capital asset costs.

Student fees are recognized as revenue as courses are held. Sales and service revenue are recognized at point of sale or when the service has been provided. Amounts received in advance are recorded as deferred income.

Pledges are recorded as revenue in the period in which they are received.

Inventory

Inventories are valued at the lower of cost and net realizable value.

Capital assets

Land is stated at the nominal value of one dollar.

Collections are defined as works of art and historical treasures which are held for public exhibition, education, or research. The University maintains five major library collections as well as the Owens Art Gallery Permanent Collection. These collections are stated at the nominal value of one dollar. Further detail on these collections is provided in note 7.

Buildings, land improvements, and equipment are stated at their appraised values as at April 30, 1992, with all subsequent additions and betterments recorded at cost.

Amortization is provided on a straight-line basis. Useful lives are estimated at 5 years for equipment, 40 years for buildings, and 20-40 years for land improvements. Amortization of the capitalized costs of constructed assets begins when the asset is available for use.

Library books, which are held for circulation, are not capitalized but are recorded as an expense in the year in which they are purchased.

Management reviews estimates of the useful lives of capital assets and adjusts the estimates as required. Management regularly reviews assets for indicators of impairment and records any impairment charges when the carrying amount exceeds the recoverable amount.

Appropriations from ancillary fund operation to capital projects

Any excess of revenues over expenditures in the residence and conference operations is appropriated for capital projects related to the residence operation.

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

2. Significant accounting policies (continued)

Endowment income and spending allocation

University policy limits the spending allocation and fees on endowments to the lower of 5.0% of the market value at the end of the previous fiscal year and the average market value of the sixteen quarters in the previous four fiscal years. At the end of each year, the portion allocated for spending is recorded as deferred contributions and recognized as revenue in the Endowment Expendable Fund as it is spent. The remaining investment income is recognized as a direct increase in net assets in the Endowment Principal Fund. In years when the investment income is less than the spending allocation and fees, or when there is a realized loss, the difference is recorded as a decrease in net assets in the Endowment Principal Fund.

Income (loss) earned on internally restricted or unrestricted endowments is reported as revenue (loss) in the Special Program Operating Fund and transferred to the Endowment Expendable Fund or the Endowment Principal Fund.

Financial instruments

The University considers any contract creating a financial asset, liability or equity instrument a financial instrument, except in limited circumstances. The University's financial instruments consist of the following:

- Cash and cash equivalents
- Accounts receivable
- Investments
- Employee future benefit asset
- Accounts payable and accrued liabilities
- Employee future benefit obligation

The University initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions.

The University subsequently measures all of its financial assets and financial liabilities at amortized cost except investments in equity instruments which are described below.

The University removes financial liabilities, or any portion thereof, when the obligation is discharged, cancelled or expires. Financial assets measured at cost are tested for impairment when there are indicators of impairment. Previously recognized impairment losses are reversed to the extent of the improvement providing the asset is not carried at an amount, at the date of reversal, greater than the amount that would have been the carrying amount had no impairment loss been recognized previously. The amounts of any write-downs or reversals are recognized in the consolidated statement of operations.

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

2. Significant accounting policies (continued)

Financial instruments (continued)

The carrying values of cash and cash equivalents, accounts receivable and accounts payable approximate their fair market values due to the relatively short periods to maturity of the instruments.

Investments are accounted for at fair value except for certain non-endowed long term bonds and guaranteed investment certificates which are held to maturity and recorded on a cost basis with any premium or discount amortized on the effective interest basis.

Fair value is defined as estimates of the consideration that would be agreed upon between knowledgeable, willing parties who are under no obligation to act. Publicly traded securities are valued at quoted market values in an actively traded market. Private infrastructure investments, which comprise of shares or units in an externally managed pooled investment vehicle (such as a limited partnership) with underlying investments in private infrastructure assets are valued based on the latest valuation provided by the external investment manager of the fund, adjusted for subsequent cash receipts and distributions from the fund, and cash disbursements to the fund through April 30. The University believes that the carrying amount of these financial instruments is a reasonable estimate of fair value. Because private infrastructure investments are not readily traded, their estimated values are subject to uncertainty and therefore may differ from the value that would have been used had a ready market for such investments existed.

Transactions are recorded on a trade date basis and transaction costs are expensed as incurred.

Investment income, which consists of interest, dividends, income distributions from pooled funds, and realized and unrealized gains and losses, is recorded as investment income or endowment contributions in the consolidated statements of operations and changes in net assets.

Foreign currency

Long term investments denominated in foreign currency are translated at exchange rates as of the date of the consolidated statement of financial position. Transactions denominated in foreign currencies are translated at the exchange rate in effect on the transaction date. Exchange gains and losses are accounted for in investment gains and losses.

Employee benefit plans

The Plans' benefit obligation and service cost are determined based on the Plans' going concern obligation and current service cost as determined based on the last funding valuations and extrapolated to the fiscal year end date.

A valuation allowance will be charged against the defined benefit asset for any excess of the defined benefit asset over the expected future benefit the University expects to realize from a plan surplus. The University determines the expected future benefit as the present value of expected future employer current service costs for the current number of active employees.

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

2. Significant accounting policies (continued)

Employee benefit plans (continued)

Remeasurements and other items are recognized directly in net assets in the consolidated statement of changes in net assets.

The University records pension expenses in its consolidated financial statements, but it does not budget for those expenses. Rather, it budgets for pension contributions as determined by the University's actuaries in accordance with the New Brunswick Pension Benefits Act and the University's funding policy. Since pension contributions and pension cost or expenses are not the same in the case of the University's defined benefit pension plan, the difference is recorded as an internally restricted net asset (deficit).

Controlled entities

The University controls the activities of Conferences Mount Allison Inc., Mount Allison University Foundation, and The Friends of Mount Allison University, Inc. through representation on their respective boards. The University owns 100% of the shares of Conferences Mount Allison Inc., a corporation established to attract additional conference contract revenue. Mount Allison University Foundation is a crown foundation established to assist with fundraising. The Friends of Mount Allison University, Inc. is a United States incorporated, income tax exempt organization used to facilitate fundraising from United States residents. The results of operations and net assets of these entities have been consolidated in these financial statements.

3. Cash and cash equivalents	<u>2018</u>	<u>2017</u>
Cash	\$ 6,176,710	\$ 11,002,612
Short term investments	<u>1,794,081</u>	<u>1,600,853</u>
	<u>\$ 7,970,791</u>	<u>\$ 12,603,465</u>

The University has a \$3 million line of credit with interest at prime. As at April 30, 2018, the balance outstanding was \$nil (2017 – \$nil).

4. Accounts receivable	<u>2018</u>	<u>2017</u>
Student fees	\$ 395,088	\$ 307,234
Federal and provincial government	2,890,665	2,317,338
Other	793,032	1,253,973
Allowance for doubtful accounts	<u>(87,000)</u>	<u>(87,000)</u>
	<u>\$ 3,991,785</u>	<u>\$ 3,791,545</u>

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

5. Investments	<u>2018</u>	<u>2017</u>
Investments (carried at amortized cost)		
Bonds and guaranteed investment certificates	<u>\$ 2,952,051</u>	<u>\$ 3,656,118</u>
Investments (carried at fair value)		
Bonds and notes	30,660,964	29,702,915
Canadian equities	36,963,681	35,831,067
US equities	31,853,462	31,276,384
Non-North American equities	23,721,406	22,750,893
Global small cap and low volatility equities	29,306,024	28,598,878
Emerging market equities	13,037,396	15,873,120
Hedge funds	8,257,752	8,449,554
Private infrastructure funds	<u>11,173,399</u>	<u>6,070,541</u>
	<u>184,974,084</u>	<u>178,553,352</u>
	<u>\$ 187,926,135</u>	<u>\$ 182,209,470</u>

Bonds and notes include guaranteed investment certificates, investments in a Canadian passive bond fund, notes issued by Federal, Provincial and Municipal Governments and related Crown Corporations, and Canadian corporate bonds with interest rates ranging from 1.41% to 8.75% (2017 – 1.8% to 8.75%) with maturities up to July 2025 (2017 – July 2025).

Equity investments consist of investments in units of active and passive, single and multi-manager pooled funds.

Hedge fund investments consist of units of pooled investments funds that invest primarily in cash or short term investments denominated in various currencies and which may purchase or sell exchange traded funds or options thereon, or may enter into various futures and forward contracts to gain the desired exposures to various asset classes including equities, government bonds, commodities and currencies.

Private infrastructure investments consist of units of pooled investment funds that invest primarily in real estate and other income generating properties.

In 2018, the University's investment income of \$7,351,655 (2017 - \$13,511,848) recorded in the consolidated statement of operations consists of income related to investments held for endowments of \$7,081,954 (2017 - \$13,252,128) and income of \$269,701 (2017 - \$259,720) on investments other than those held for endowments.

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

6. Capital assets	Cost	Accumulated Amortization	Net Book	Net Book
			Value 2018	Value 2017
Buildings	\$ 207,666,262	\$ 112,167,858	\$ 95,498,404	\$ 97,847,666
Construction in progress	18,338,940		18,338,940	2,234,216
Land improvements	19,345,235	9,204,818	10,140,417	10,590,615
Equipment	21,133,599	19,040,147	2,093,452	1,959,110
Land	1		1	1
Collections	1		1	1
	<u>\$ 266,484,038</u>	<u>\$ 140,412,823</u>	<u>\$ 126,071,215</u>	<u>\$ 112,631,609</u>

The Capital Asset Fund has loans outstanding in the amount of \$7,842,113 (2017 - \$2,001,082) to the other funds for the construction and renovations of buildings. Repayment of these loans will be made through future cash flows, donations and government grants. Interfund loans between the General and the Ancillary Operating Funds are charged interest at the rate earned on the University's expendable funds.

7. Collections

The University maintains five permanent library collections as well as the Owens Art Gallery Permanent Collection.

Library permanent collections

The five library permanent collections are the Mary Mellish Archibald Memorial (MMAM) Collection, the Winthrop Pickard Bell (WPB) Collection of Acadiana, the Edgar and Dorothy Davidson Collection of Canadiana, the Government Documents Collection, and the Mount Allison Rare Book Collection. Additions are made to the first two collections each year from the income earned on endowments established for that purpose. The additions in 2018 on the MMAM and WPB collections were \$2,508 (2017 - \$2,269) and \$6,702 (2017 - \$7,290) respectively. The Government of Canada donates a large quantity of documents to the Government Documents Collection each year and, in addition, the University spent \$4,096 (2017 - \$4,114) for additions to this collection in 2018.

Owens Art Gallery permanent collection

The Owens Art Gallery permanent collection consists of approximately 3,500 works, including historical and contemporary paintings, works on paper and sculptures of Canadian, European and American origin. The historical component of the Collection consists of approximately 300 18th and 19th century paintings and watercolours and a large collection of works by John Hammond. The contemporary collection consists of American and Canadian prints as well as paintings, sculpture, photography, and drawings. For the year ended April 30, 2018, donated artwork valued at approximately \$14,908 (2017 - \$25,800) and purchased acquisitions of approximately \$27,417 (2017 - \$18,625) were added to the permanent collection.

8. Accounts payable and accrued liabilities

Accounts payable and accrued liabilities include government remittances payable of \$547,357 (2017 - \$521,894).

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

9. Employee future benefit obligation

The University has a defined benefit pension plan, a defined contribution pension plan and other post-retirement obligations.

The defined benefit plan covers most persons employed in a non-academic capacity. The plan is based on the final average earnings of members, allows for early retirement after age 55 and postponed retirement up to age 69. The pension payments are not indexed. The defined contribution plan covers primarily persons employed in an academic capacity. The University makes contributions of 8.4% (8.25% from March 1, 2017 to February 28, 2018 and 8.0% prior to March 1, 2017) of the plan members' salaries to this plan.

Included in other benefit plans is a retiring allowance program that provides a lump sum benefit to qualifying individuals at their date of termination or retirement. The program is available to employees in the CUPE 2338 and CUPE 3433 bargaining units and certain grandfathered non-bargaining unit and non-academic employees. The lump sum benefit paid at termination or retirement is equal to five days of pay for each year of service and is payable only if the participant has completed a minimum of ten years of employment at the date of termination of employment.

The most recent actuarial valuation for funding purposes of the defined benefit pension plan was as of December 31, 2017. The next actuarial valuation for funding purposes must be as of a date no later than December 31, 2018. The Plan's actuary has extrapolated the results of the December 31, 2017 actuarial valuation of the Plan for funding purposes to April 30, 2018 as follows:

	<u>Pension Benefit Plans</u>		<u>Other Benefit Plans</u>	
	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>
Fair value of Plan assets	\$ 42,682,588	\$ 41,273,208	\$	\$
Defined benefit obligation	<u>39,034,310</u>	<u>37,538,768</u>	<u>1,636,858</u>	<u>1,581,628</u>
Accrued benefit asset (liability)	<u>\$ 3,648,278</u>	<u>\$ 3,734,440</u>	<u>\$ (1,636,858)</u>	<u>\$ (1,581,628)</u>

The University recorded a remeasurement loss of \$267,860 (2017 – gain of \$2,496,970) in the pension benefit plans and a remeasurement gain of \$2,775 (2017 – gain of \$87,113) in the other benefit plans. Remeasurements and other items were recorded directly in the consolidated statement of changes in net assets.

Total cash payment for employee future benefits for 2018, consisting of cash contributed by the University to its defined benefit, defined contribution and other benefit plans was \$2,670,898 (2017 - \$2,981,465).

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

10. Deferred contributions related to capital assets

Deferred contributions related to capital assets are externally restricted expendable funds received in the current period or in a prior period to support capital assets which have not yet been amortized. The amortization of deferred capital contributions is recorded as revenue in the consolidated statement of operations. Changes in the deferred contributions related to capital assets balance is detailed in the following table:

	<u>2018</u>	<u>2017</u>
Beginning balance	\$ 62,949,065	\$ 61,895,389
Add		
Contributions for capital assets deferred during the year	7,819,584	3,875,209
Less		
Deferred contributions amortized during the year	<u>(2,920,630)</u>	<u>(2,821,533)</u>
Ending balance	<u>\$ 67,848,019</u>	<u>\$ 62,949,065</u>

11. Deferred contributions related to restricted and endowed funds

Deferred contributions are externally restricted expendable funds received in the current period or in a prior period which have not yet been spent. Changes in the deferred contributions balance are detailed in the following tables:

	<u>Research</u>	<u>Special Program Fund</u>	<u>Special Purpose and Endowment Expendable</u>	<u>2018</u>
Beginning balance	\$ 3,141,452	\$ -	\$ 11,342,111	\$ 14,483,563
Add				
Expendable restricted contributions received	4,015,850	41,149	13,168,584	17,225,583
Less				
Recognized as revenue and interfund transfers	(3,399,911)	(41,149)	(7,578,034)	(11,019,094)
Deferred to capital assets	<u>(282,658)</u>	<u>-</u>	<u>(7,536,926)</u>	<u>(7,819,584)</u>
Ending balance	<u>\$ 3,474,733</u>	<u>\$ -</u>	<u>\$ 9,395,735</u>	<u>\$ 12,870,468</u>

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

11. Deferred contributions related to restricted and endowed funds (continued)

	<u>Research</u>	<u>Special Program Fund</u>	<u>Special Purpose and Endowment Expendable</u>	<u>2017</u>
Beginning balance	\$ 3,237,795	\$ 14,493	\$ 9,196,434	\$ 12,448,722
Add				
Expendable restricted contributions received	3,512,165	39,186	12,487,203	16,038,554
Less				
Recognized as revenue and interfund transfers	(3,304,306)	(53,679)	(6,770,519)	(10,128,504)
Deferred to capital assets	<u>(304,202)</u>	<u>-</u>	<u>(3,571,007)</u>	<u>(3,875,209)</u>
Ending balance	<u>\$ 3,141,452</u>	<u>\$ -</u>	<u>\$ 11,342,111</u>	<u>\$ 14,483,563</u>

12. Endowments

The following table details the changes in the endowment funds

	<u>2018</u>	<u>2017</u>
Beginning balance	\$ 172,030,391	\$ 152,424,675
Donations	6,743,082	1,262,416
Investment income (loss)	(1,108,559)	18,348,350
Interfund transfers not related to donations or investment income	<u>25,453</u>	<u>(5,050)</u>
Total	<u>\$ 177,690,367</u>	<u>\$ 172,030,391</u>

The market value of the endowment funds is disclosed in note 5. Net assets restricted for endowment purposes consists of \$120,470,597 (2017 - \$114,745,205) externally restricted endowments and \$57,219,770 (2017 - \$57,285,186) internally restricted endowments.

In 2018, investment earnings, net of fees, of \$5,666,571 were earned on endowments. To fund the balance for the next year's spending allocation of \$7,641,925, \$682,853 was deducted from internally restricted endowments, and the balance of \$1,292,501 was deducted from externally restricted endowments, recorded as a direct decrease in endowments.

In 2017, investment earnings, net of fees, of \$24,990,251 were earned on endowments, of which \$7,063,617 was made available for spending, \$6,187,975 was for the preservation of capital on internally restricted endowments, and the balance of \$11,738,659 was for the preservation of capital on externally restricted endowments, which was recorded as a direct increase in endowments.

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

13. Financial instruments

The University is exposed to various risks in relation to its financial instruments. The main types of risks are market risk and credit risk:

Market risk

Market risk refers to the impact on the University's cash flows due to fluctuations in interest rates and the fair value of assets held in debt and equity markets. The primary risk exposures relate to investments held in foreign currencies, interest rate volatility, and other market risk. The University has formal policies and procedures in place governing asset mix and setting limits on the proportion of each asset class within the endowment or non-endowed bond and guaranteed investment certificate portfolios. Investments held in the University's endowment fund and non-endowed bond and guaranteed investment certificate portfolios are managed by professional investment managers who are monitored by University officials and committees of the University's Board of Regents. The University's policy governing its spending from investment returns earned on its endowment funds means that there is little risk to annual cash flows as the spending allocation is based on an average of the market value over the prior sixteen quarters.

Credit risk

Credit risk refers to the impact on the University's cash flows of the credit quality of the University's receivables. Credit risk mainly relates to the quality of student receivables. To reduce credit risk with student accounts, the University places restrictions on the issuance of grades and degrees until payment on account is made. The University also uses third party agencies to collect outstanding receivables. The University does not have a significant exposure to any individual customer or counterparty.

14. Commitments

The private infrastructure investment is a private fund and contains a contractual commitment to remit funds over time in response to a series of capital calls to the investors by the fund manager. As of April 30, 2018, the University's uncalled commitment was approximately \$8.2 million (2017 - \$13.1 million). The capital committed is called by the manager over a pre-defined investment period, expected to be between three to five years from the date the private fund closed and will be funded by transfers from other investment asset allocations.

The University has outstanding capital construction commitments as of April 30, 2018, estimated at \$18.9 million (2017 - \$18.7 million). Of this amount, \$1.9 million will be funded by the Federal and Provincial governments under the Strategic Infrastructure Fund.

15. Contingent liabilities

The University is a member of the Canadian Universities Reciprocal Insurance Exchange ("CURIE") self-insurance program. This self-insurance reciprocal involves a contractual agreement to share the insurance of property and liability risks of member universities for a term of not less than five years. This long term period creates an environment for CURIE where financial risk can be spread over time as well as among subscribers. In the event premiums are not sufficient to cover claim settlements, the member universities would be subject to an assessment in proportion to their participation.

Mount Allison University

Notes to the consolidated financial statements

April 30, 2018

15. Contingent liabilities (continued)

From time to time, the University is involved in litigation or proceedings relating to claims arising out of its operations in the ordinary course of business. It is the opinion of management that the aggregate amount of any potential liability is not expected to have a material adverse effect on the University's financial position or results and any claims arising out of the ordinary course of business are adequately provided for.

16. Comparative figures

Certain of the comparative figures have been reclassified to conform to the financial statement presentation adopted for the current year.

17. Allocated expenses

Certain costs are recorded in the General Operating Fund and then allocated to other funds. The allocations are based on staff time and supply consumption used by each fund. The following table indicates the allocations made by type of expense.

	Ancillary Operating Fund	Endowment Expendable Fund	Total 2018	Total 2017
Computing services	\$ 103,501	\$	\$ 103,501	\$ 97,992
Administrative and general expenses	781,292	142,093	923,385	823,756
Physical plant	1,769,426		1,769,426	1,779,978
Student services	<u>153,715</u>	<u></u>	<u>153,715</u>	<u>160,320</u>
	<u>\$ 2,807,934</u>	<u>\$ 142,093</u>	<u>\$ 2,950,027</u>	<u>\$ 2,862,046</u>

Mount Allison University

Schedule of operating funds, restricted funds and net assets invested in capital assets

April 30, 2018

Schedule 1

	From schedule 2 General, Ancillary and Special Program Operating Funds		From schedule 3 Research, Special Purpose and Endowment Expendable Funds		Net Assets Invested in Capital Assets		Total 2018	Total 2017
	2018	2017	2018	2017	2018	2017		
Revenues								
Government grants - provincial	\$ 21,781,051	\$ 21,362,581	\$ 777,192	\$ 654,787	\$	\$	\$ 22,558,243	\$ 22,017,368
Government grants - federal	737,085	744,975	2,601,957	2,338,608			3,339,042	3,083,583
Student fees	29,720,953	30,572,417					29,720,953	30,572,417
Bequests and donations	773,423	286,678	1,329,413	1,313,775			2,102,836	1,600,453
Non-government grants			979,134	930,572			979,134	930,572
Bookstore and conference income	2,409,009	2,194,514					2,409,009	2,194,514
Investment income	2,189,464	8,905,804	5,162,191	4,606,044			7,351,655	13,511,848
Trust income	70,628	69,976	190,039	276,807			260,667	346,783
Other income	1,629,212	1,701,574	12,014	28,688			1,641,226	1,730,262
Amortization of deferred capital contributions					2,920,630	2,821,533	2,920,630	2,821,533
	<u>59,310,825</u>	<u>65,838,519</u>	<u>11,051,940</u>	<u>10,149,281</u>	<u>2,920,630</u>	<u>2,821,533</u>	<u>73,283,395</u>	<u>78,809,333</u>
Expenses								
Academic departments	24,746,184	24,375,451	4,358,592	4,285,133			29,104,776	28,660,584
Library	2,410,542	2,222,284	533,080	307,951			2,943,622	2,530,235
Computing services	2,134,605	2,130,600		200			2,134,605	2,130,800
Administrative and general services	7,711,680	7,451,245	1,239,510	1,082,926			8,951,190	8,534,171
Physical plant	9,045,196	8,900,390	316,937	312,402			9,362,133	9,212,792
Student services	3,394,116	3,264,890	4,554,189	4,427,780			7,948,305	7,692,670
Ancillary services	5,590,219	6,247,777					5,590,219	6,247,777
Amortization of capital assets					4,815,538	4,839,931	4,815,538	4,839,931
	<u>55,032,542</u>	<u>54,592,637</u>	<u>11,002,308</u>	<u>10,416,392</u>	<u>4,815,538</u>	<u>4,839,931</u>	<u>70,850,388</u>	<u>69,848,960</u>
Revenues over expenses (expenses over revenues)	\$ <u>4,278,283</u>	\$ <u>11,245,882</u>	\$ <u>49,632</u>	\$ <u>(267,111)</u>	\$ <u>(1,894,908)</u>	\$ <u>(2,018,398)</u>	\$ <u>2,433,007</u>	\$ <u>8,960,373</u>

Mount Allison University

Schedule of general, ancillary and special program operating funds

April 30, 2018

Schedule 2

	General Operating Fund		Ancillary Operating Fund		Special Program Operating Fund		Total	Total
	2018	2017	2018	2017	2018	2017	2018	2017
Revenues								
Government grants - provincial	\$ 21,737,399	\$ 21,309,149	\$	\$	\$ 43,652	\$ 53,432	\$ 21,781,051	\$ 21,362,581
Government grants - federal	737,085	744,975					737,085	744,975
Student fees	20,203,981	20,584,305	9,516,972	9,988,112			29,720,953	30,572,417
Bequests and donations					773,423	286,678	773,423	286,678
Bookstore and conference			2,409,009	2,194,514			2,409,009	2,194,514
Investment income	269,701	259,720			1,919,763	8,646,084	2,189,464	8,905,804
Trust income					70,628	69,976	70,628	69,976
Other income	849,414	977,456	567,732	581,397	212,066	142,721	1,629,212	1,701,574
	<u>43,797,580</u>	<u>43,875,605</u>	<u>12,493,713</u>	<u>12,764,023</u>	<u>3,019,532</u>	<u>9,198,891</u>	<u>59,310,825</u>	<u>65,838,519</u>
Expenses								
Academic departments	24,529,443	24,102,197			216,741	273,254	24,746,184	24,375,451
Library	2,410,542	2,222,284					2,410,542	2,222,284
Computing services	2,031,104	2,032,608	103,501	97,992			2,134,605	2,130,600
Administrative and general services	5,130,064	5,106,924	781,292	712,446	1,800,324	1,631,875	7,711,680	7,451,245
Physical plant	5,926,262	5,835,259	3,118,934	3,065,131			9,045,196	8,900,390
Student services	2,898,998	2,793,007	153,715	160,320	341,403	311,563	3,394,116	3,264,890
Ancillary services			5,590,219	6,247,777			5,590,219	6,247,777
	<u>42,926,413</u>	<u>42,092,279</u>	<u>9,747,661</u>	<u>10,283,666</u>	<u>2,358,468</u>	<u>2,216,692</u>	<u>55,032,542</u>	<u>54,592,637</u>
Revenues over expenses (expenses over revenues)	<u>\$ 871,167</u>	<u>\$ 1,783,326</u>	<u>\$ 2,746,052</u>	<u>\$ 2,480,357</u>	<u>\$ 661,064</u>	<u>\$ 6,982,199</u>	<u>\$ 4,278,283</u>	<u>\$ 11,245,882</u>

Mount Allison University

Schedule of research, special purpose and endowment expendable funds

April 30, 2018

Schedule 3

	Research Fund		Special Purpose Fund		Endowment Expendable Fund		Total	Total
	2018	2017	2018	2017	2018	2017	2018	2017
Revenues								
Government grants - provincial	\$ 333,497	\$ 376,503	\$ 443,695	\$ 278,284	\$	\$	\$ 777,192	\$ 654,787
Government grants - federal	2,231,254	2,171,580	370,703	167,028			2,601,957	2,338,608
Bequests and donations			1,329,413	1,313,775			1,329,413	1,313,775
Non-government grants	903,364	829,022	75,770	101,550			979,134	930,572
Investment income					5,162,191	4,606,044	5,162,191	4,606,044
Trust income					190,039	276,807	190,039	276,807
Other income			6,223	27,032	5,791	1,656	12,014	28,688
	<u>3,468,115</u>	<u>3,377,105</u>	<u>2,225,804</u>	<u>1,887,669</u>	<u>5,358,021</u>	<u>4,884,507</u>	<u>11,051,940</u>	<u>10,149,281</u>
Expenses								
Academic departments	3,111,776	2,989,575	406,714	399,730	840,102	895,828	4,358,592	4,285,133
Library			59,424	14,026	473,656	293,925	533,080	307,951
Computing services				200				200
Administrative and general services	27,590	23,326	186,714	191,383	1,025,206	868,217	1,239,510	1,082,926
Physical plant			166,008	247,774	150,929	64,628	316,937	312,402
Student services	18,758	17,500	1,468,619	1,412,340	3,066,812	2,997,940	4,554,189	4,427,780
Ancillary services								
	<u>3,158,124</u>	<u>3,030,401</u>	<u>2,287,479</u>	<u>2,265,453</u>	<u>5,556,705</u>	<u>5,120,538</u>	<u>11,002,308</u>	<u>10,416,392</u>
Revenues over expenses (expenses over revenues)	\$ <u>309,991</u>	\$ <u>346,704</u>	\$ <u>(61,675)</u>	\$ <u>(377,784)</u>	\$ <u>(198,684)</u>	\$ <u>(236,031)</u>	\$ <u>49,632</u>	\$ <u>(267,111)</u>